



2006 Fourth Quarter and Full Year Results

Investor Presentation





Safe Harbor Statement

Certain statements in this presentation include forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements generally can be identified by the use of forward-looking terminology, such as "may," "will," "expect," "intend," "estimate," "anticipate," "believe," "project" or "continue" or the negative thereof or other similar words. All forward-looking statements involve risks and uncertainties, including, but not limited to, customer acceptance and market share gains, competition from companies that have greater financial resources; introduction of new products into the marketplace by competitors; successful product development; dependence on significant customers; the ability to recruit and retain quality employees as the Company grows; and economic and political conditions globally. Actual results may differ materially from those discussed in, or implied by, the forward-looking statements. The forward-looking statements speak only as of the date of this presentation and the Company assumes no duty to update them to reflect new, changing or unanticipated events or circumstances. We urge you to read our public filings, which are available on our corporate website at

www.ninetowns.com/english.

Ninetowns *Empowers Global Trade* by helping enterprises *expedite* import/export processing and *expand* their opportunities for international trade.

2006: Building from an Established Base

Maintaining value from our B2G business:

- Driving new sales and upgrading users to paid service contracts
 - 8,250 iDeclare packages sold
 - 29,000 iDeclare service contracts signed
 - Ratio for customer paying for service contracts reached 24%
- Enhancing customer service capabilities
 - Additional incentives to drive conversion to paid services
 - Improving service quality and user experience

Operations Summary: Improved Fourth Quarter 2006 Sales



Units Sold

2006	Q1	Q2	Q3	Q4	Total
iDeclare Products	1,500	2,250	2,100	2,400	8,250
iDeclare Service	6,800	7,700	4,500	10,000	29,000
2005	Q1	Q2	Q3	Q4	Total
iDeclare Products	8,000	10,300	5,000	2,800	26,100
iDeclare Service	4,600	9,000	13,600	12,500	39,700

Recent Additions to our Client Roster

Sample new signings in Q4 2006:

- Shiseido Liyuan Cosmetics
- Mondo Floorings (China)
- GS Caltex (Langfang) Plastics
- Marubeni Qingdao
- Shandong Longxi Group
- Qingdao Gingerking International Trading
- Bengeng Group International Trading
- Beijing Electric Wire & Cable General Factory

Ninetowns Today: An Established Market-Leader in China's Global Trade Industry



China's leading provider of import/export e-filing services:

- Scalable enterprise services automating e-filing
- Market dominance and technology leadership
 - 90% market share with 130,000 enterprise users
 - Nationwide sales, distribution and support network
 - Extensive intellectual capital invested since 1995



Our Foundation: Market-Leading B2G Platforms

iDeclare

CIQ - E-file applications

- Free of charge software
 - E-filing application submission
- **Charged Premium Services**
 - Automatic general regulation updates
 - Intelligence system providing inspection fee estimate, as well as crisis alerts and risk assessment
 - 24x7 service support

iProcess

Product-quality screening system

- Free of charge software
 - Product-quality data collection and submission before application
- **Charged Premium Services**
 - Automatic industry specification updates
 - Expert system automatically providing real-time benchmark, performance monitoring and optimization
 - 24x7 support

Leading Edge Platforms, Unrivaled Market Intelligence



Leveraging our strengths to build for the future:

- B2G revenue contribution
 - Continue to cultivate our large base of B2G customers
 - Drive customer conversion to paid B2G premium services
- On-going B2B research and development

Financial Highlights

YEAR ENDED DECEMBER 31, 2006 (UNAUDITED)

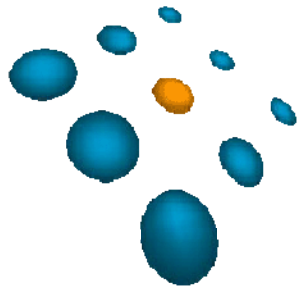
US\$ thousand	Q1	Q2	Q3	Q4	Total 2006
Net Revenues					
Enterprise software	4,991	4,023	3,185	2,496	14,971
Software development	1,095	1,008	508	1,995	4,666
Total	6,086	5,031	3,693	4,491	19,637
Gross Profit					
Enterprise software	4,991	4,023	3,185	2,496	14,971
Software development	767	625	327	737	2,495
Total	5,758	4,648	3,512	3,233	17,466



Financial Highlights

YEAR ENDED DECEMBER 31, 2006 (UNAUDITED)

US\$ thousand	Q1	Q2	Q3	Q4	Total 2006
Selling expenses	(851)	(335)	(181)	(342)	(1,743)
General & admin expenses	(1,914)	(1,950)	(1,740)	(2,722)	(8,448)
R&D expenses	(583)	(594)	(912)	(1,691)	(3,822)
Income from operations	2,410	1,769	762	(1,516)	3,543
Interest income	553	576	632	675	2,473
Net Income	2,867	2,280	1,372	(786)	5,884



NINETOWNS

