



Leading B2G and B2B Service Provider

Ninetowns (NASDAQ: NINE) is a leading software service provider that enables enterprises to streamline the import/export process in China. Since our inception in 1995, we have focused on providing enterprise solutions for the completion of import/export declaration processing over the internet, by leveraging our international trade expertise and our insights into the needs and procedures of certain trade-related PRC government agencies. This unrivaled market intelligence and solid customer base offers Ninetowns the foundation on which to expand this Business-to-Government model to a Business-to-Business platform by providing B2B search and other value-added services for international buyers to find, evaluate and select the qualified suppliers and for Chinese manufacturers to market themselves professionally.

FINANCIAL HIGHLIGHTS

NASDAQ:	NINE
Price:	3.04
52 week high:	5.35
52 week low:	2.96
Market Cap:	106.2 m
FY06 EPS:	.17
PE:	17.88

as of 08/01/2007

LEADING B2G SERVICES

QUALITY DECLARATIONS



Enterprise software package that enables international trade enterprises to complete the PRC Inspection Administration declaration process electronically over the internet

QUALITY PROCESSING



Enterprise software package that enables enterprises to collect key quality-related data throughout the production process and submit it to the PRC Inspection Administration, in order to accelerate the decision-making process of the PRC Inspection Administration

www.tootoo.com - THE NEXT PHASE OF B2B ONLINE TOOLS



Tootoo.com is a leading-edge B2B search and service platform. In order to provide business users with quick, effective and relevant search results, tootoo.com has been engineered to optimize the relevancy of search results using two key methods. First, tootoo.com emphasizes using product-specific, technical, and supplier capability-centric keywords frequently used in the buying cycle. Second, tootoo.com uses ranking algorithms derived from unique supplier capability ratings based on a Total Quality Sourcing ("TQS") system that evaluates supplier capabilities based on six specific areas.

VERTICAL SEARCH



Recently acquired by Ninetowns, Yaphon is believed to be the first B2B search engine developed in China and utilizes a unique ranking algorithm based on Total Quality Sourcing (TQS) which can significantly improve search result technology. In addition, Yaphon has alliances with more than 30 Chinese B2B portals for information on some 1.5 million products available from over 400,000 Chinese suppliers. Yaphon will provide the backbone of tootoo.com's B2B search architecture.

CATALOG SOLUTIONS

Thomas Industrial Network

Ninetowns' strategic partnership with Thomas Industrial Network enables Chinese suppliers to publish detailed product and service information on tootoo.com. In turn, the business users of tootoo.com will be able to access this information more effectively and efficiently via customized, searchable online catalogs.





Leading B2G and B2B Service Provider

FOCUSED STRATEGY FOR GROWTH

LEADING B2G PLATFORM

- 90% market share
- 132,200 enterprise users (as of Q1'2007)
- Increased recurring revenue from post-sales service and maintenance contracts on an annual basis
- Driving conversion to paid B2G premium services will create a new potential revenue stream
- Unrivaled market intelligence

NEXT GENERATION OF B2B ONLINE SEARCH

- Ninetowns' unrivaled market intelligence will be the cornerstone of the new B2B strategy of providing leading-edge, quality-assured vertical search and trade services
- Tootoo.com is built upon Ninetowns' experience in B2G trade processing and supplier evaluation capabilities for companies ranging from small businesses to large multinational corporations
- The combination of our B2G and B2B platform will enable us to provide more comprehensive services within the international trade value chain for import/export enterprises in China



Shuang Wang
CEO

"The launch of tootoo.com represents another significant milestone in Ninetowns' new B2B strategy. The foundation of tootoo.com is a combination of Ninetowns' industry-leading B2G services, our vertical search engine, and our recent partnership with Thomas Industrial Network. Tootoo.com will provide users with a simple yet sophisticated way to access and utilize information on international trade with China. We believe this synergy gives us a clear competitive advantage in the market. We look forward to capitalizing on the new opportunity presented by the launch of tootoo.com, while remaining committed to our core strategy of leveraging our dominant market position and customer base, maintaining the value of our B2G offerings and generating new revenue streams through our next-generation B2B search platform."

Q1'2007 OPERATIONAL HIGHLIGHTS

- 2,200 iDeclare Software Packages sold
- 6,500 iDeclare Service Contracts signed
- Net Revenue \$2.8 million

SIGNIFICANT STRATEGIC DEVELOPMENTS IN 2007

- April 3: Acquired Yaphon, a leading provider of vertical search technology
- May 2: Forged partnership with Thomas Industrial Network for catalog solutions
- May 9: Launched tootoo.com, a focused B2B search and service platform
- May 16: Won open bid to provide paid services to free B2G software users

SAMPLE BLUE CHIP CUSTOMERS

Motorola (China) Electronics Ltd.
Guangzhou Honda Automobile Co., Ltd.
Shanghai General Motors Co., Ltd.
Amway (China) Co., Ltd.
Energizer (China) Co., Ltd.
Gillette (Shanghai) Ltd.
Kodak (Xiamen) Co., Ltd.
Nike (Suzhou) Sports Co., Ltd.
Olympus (Shenzhen) Industrial Ltd.
P&G Guangzhou Ltd.
Beijing Matsushita Color CRT Co., Ltd.
Philips Lighting Electronics (Shanghai) Co., Ltd.
SANYO Electric (Shekou) Ltd.

Shanghai Omron Control Components Co., Ltd.
3M China Ltd.
Alcoa Bohai Aluminum Industries Co., Ltd.
Casio Electronic Technology (Zhongshan) Co., Ltd.
Guangzhou Pepsi-Cola Beverage Co., Ltd.
Guangzhou President Enterprise Co., Ltd.
Heinz-UFE Ltd.
Lee Kum Kee (Guangzhou) Food Co., Ltd.
Mead Johnson (Guangzhou) Co, Ltd.
Shanghai Coca-Cola (China) Beverage Ltd.
Unilever Food (China) Co., Ltd.
SMC (China) Co., Ltd.
CNOOC Petrochemical Import & Export Co., Ltd.

RESEARCH COVERAGE JP Morgan

CONTACT INFO

Xiaoyan Su, Investor Relations
Ninetowns Internet Technology Group
5th Floor, Union Plaza
20 Chaowai Street, Chaoyang District
Beijing 100020
+86 10 6588 2256
ir@ninetowns.com

David Dambro, Director
Taylor Rafferty
3213 Cosco Tower
183 Queens Road Central
Hong Kong
+852 3196 3712
ninetowns@taylor-rafferty.com

Mahmoud Siddig, Director
Taylor Rafferty
8th Floor
205 Lexington Avenue
New York, NY 10016
+1 212 889 4350
ninetowns@taylor-rafferty.com